

aXtura Sovereign corporate communications for regulated Europe

Federated messenger, video, email and SmartApps in one workspace, deployed on-premises or in a sovereign cloud. Built outside US jurisdiction.

Seed / bridge
€450K

PROBLEM

- Work runs on personal consumer accounts; history leaves with the employee.
- US suites fall under the CLOUD Act, in direct conflict with GDPR.
- Cloud-hosted chats are a prime target for AI-driven attacks.

SOLUTION

One secure workspace the organization owns: each participant keeps control of its data, identities and infrastructure.



WHY NOW

- NIS2, DORA and GDPR push buyers to on-prem and private cloud.
- Sovereign cloud grows ~25% a year; public buyers screen out US stacks.

PRODUCT · V1.0 RELEASED JULY 2026

- Messenger with 50,000-user channels and 1 GB files
- Video conferencing for up to 512 participants
- Email client, Outlook add-in, 20+ ready chatbots
- SmartApps: mini-apps with SSO, 70+ integrations, AI / MCP
- Web, desktop, iOS, Android · on-prem, sovereign cloud, SaaS

WHY AXTURA WINS

- Federation across organizations, no central provider
- Security by design: 3FA, crypto container, remote wipe
- Full suite plus a corporate mini-app platform

MARKET (EUROPE)

TAM

€85B

SAM

€11B

SOM

€140M

BUSINESS MODEL

Per-user annual licences: Corporate €60–80, Corporate + SmartApps €100–130. Enterprise €200K a year, plus implementation ≈ 1× licence in year 1.

USE OF FUNDS



Certification 40% · EU / KZ launch 27%
OPEX runway 20% · Reserve 13%

MILESTONES

M4 Kazakhstan public launch

M5–6 First paid contract

M6 EU public service live

M9 EU & KZ certification

YEAR-4 FORECAST

€11.0M

ARR

300

accounts

€14.6M

revenue

TEAM

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